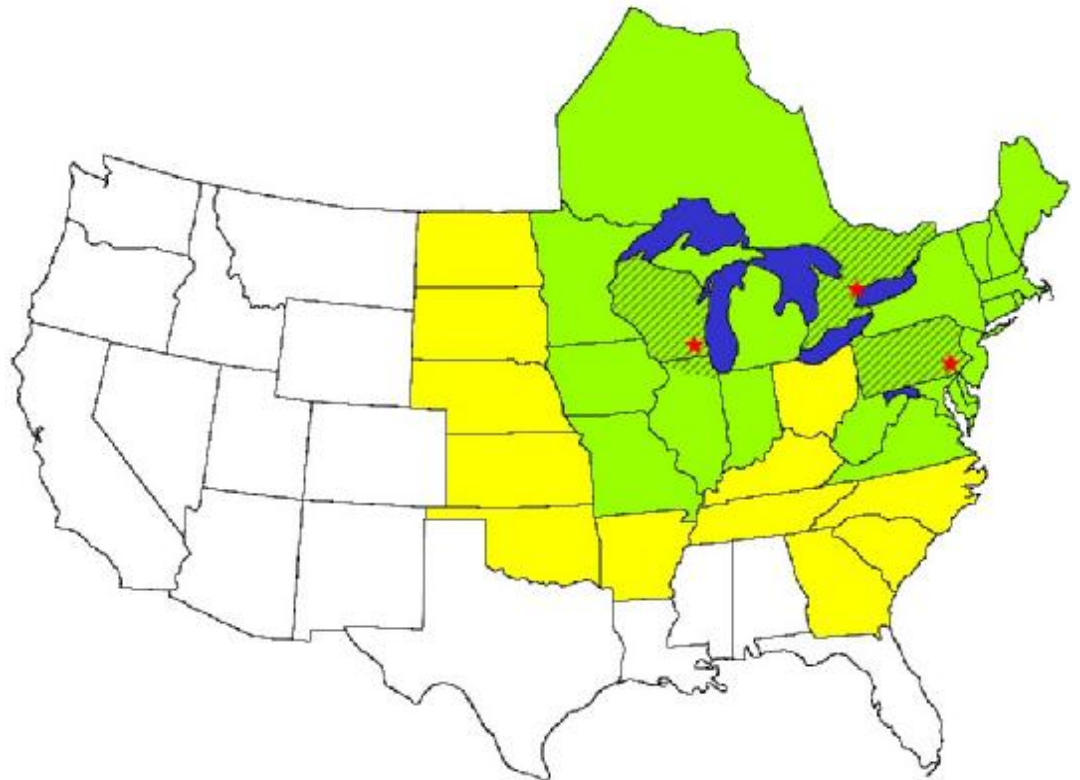


Regional Growers Freight Pricing 2011-2012

SEDUM TILE®	Pricing is per Square Foot							
Delivery Method	Grower Truck or Network Shipped 250 sf per Gaylord Container							
SEDUM TILE® (sf)	250-750	751-1,560	1,561-2,995	2,996-4,500	4,501-8,985	8,986-13,478	13,479-18,720	18,721 & Up
Local	0.221	0.167	0.148	0.139	0.130	0.121	0.107	Quote
Region A	0.269	0.215	0.196	0.187	0.178	0.169	0.148	
Region B	0.357	0.302	0.284	0.275	0.266	0.257	0.223	

Central
IA, IL, IN, MI, MN, MO, WI
AR, KS, KY, ND, NE, OH, OK, SD, TN

Eastern
CT, DC, DE, MA, MD, ME, NH, NJ, NY, ON, PA, RI, VA, VT, WV
GA, KY, NC, OH, SC, TN



SEDUM TILE® is shipped via palletized cartons or Gaylord containers.
 An additional surcharge may be added to the above rates to cover fuel costs at time of shipping.
 Surcharge is based on the Fuel Price Index published weekly by the Energy Administration Department.